**EXAMPLE COMPLETE GLIDEPATH**

1. **Day 1**
   1. Intake PNC call
   2. Schedule Strategy Session with Attorney
   3. Schedule Document Drop off Date TO OFFICE
2. **Day 2**
   1. Confirmation Email from Intake Team
      1. INCLUDE Video Content (example: Recorded Webinar on their topic)
   2. Engagement Agreement emailed for signature via adobe sign/docusign
   3. Email GlidePath Letter 1
3. **Day 3**
   1. Email with Video Content from Attorney
4. **Day 4**
   1. “Check in” phone call for Document Drop off –
5. **Day 5**
   1. Document Drop off
   2. “Random” meeting with Attorney that was on Attorney’s calendar
6. **Day 6**
   1. Glidepath letter #2
7. **Day 7**
   1. Reminder Phone call for Strategy Session
8. **Day 8**
   1. Strategy Session with Attorney
   2. Engage for more Services
9. **Day 9**
   1. Email Written Summary of Strategy Session